



### HOUSE SALES

#### May 2013 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	84	304	\$838,575	41	\$699,500
Broomfield	42	117	\$351,385	24	\$306,950
Erie	51	119	\$348,021	54	\$329,500
Lafayette	35	72	\$415,810	35	\$405,000
Longmont	97	314	\$282,887	33	\$278,500
Louisville	28	66	\$553,838	21	\$506,000
Superior	15	34	\$464,790	22	\$417,900
Mountains	40	315	\$424,619	111	\$431,500
Plains	45	243	\$599,918	50	\$530,000
<b>Total</b>	<b>437</b>	<b>1,584</b>			

#### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	05/01/11 04/30/12	05/01/12 04/30/13	% Chg	05/01/11 04/30/12	05/01/12 04/30/13	% Chg
Boulder	678	810	19.5	\$661,369	\$682,283	3.2
Broomfield	372	373	0.3	\$326,767	\$367,205	12.4
Erie	249	357	43.4	\$332,498	\$356,811	7.3
Lafayette	258	316	22.5	\$378,757	\$394,715	4.2
Longmont	883	1083	22.7	\$248,378	\$266,959	7.5
Louisville	204	240	17.6	\$420,790	\$442,901	5.3
Superior	115	158	37.4	\$425,381	\$432,351	1.6
Mountains	270	306	13.3	\$386,855	\$428,922	10.9
Plains	314	424	35.0	\$626,757	\$630,534	0.6
<b>Total</b>	<b>3,343</b>	<b>4,067</b>				

Location	Average Days to Contract			Median Sales Price		
	05/01/11 04/30/12	05/01/12 04/30/13	% Chg	05/01/11 04/30/12	05/01/12 04/30/13	% Chg
Boulder	88	59	(33.0)	\$564,812	\$590,000	4.5
Broomfield	79	56	(29.1)	\$335,000	\$330,000	(1.5)
Erie	81	63	(22.2)	\$309,388	\$335,000	8.3
Lafayette	81	53	(34.6)	\$334,000	\$370,315	10.9
Longmont	76	52	(31.6)	\$224,777	\$240,500	7.0
Louisville	61	54	(11.5)	\$385,000	\$399,250	3.7
Superior	55	41	(25.5)	\$381,500	\$420,200	10.1
Mountains	132	133	0.8	\$325,000	\$358,500	10.3
Plains	110	77	(30.0)	\$470,000	\$485,000	3.2

### CONDO & TOWNHOME SALES

#### May 2013 Statistics

Location	Total # Sold	Inventory	Avg. Sales Price	Avg. Days to Contract	Median Sales Price
Boulder	86	231	\$335,043	35	\$289,500
Broomfield	10	30	\$211,824	78	\$199,218
Erie	5	5	\$142,000	86	\$157,000
Lafayette	14	28	\$219,318	31	\$210,175
Longmont	21	63	\$207,543	31	\$190,000
Louisville	2	24	\$266,750	68	\$266,750
Superior	6	7	\$224,550	17	\$214,750
Mountains	0	2	0	0	0
Plains	5	25	\$180,600	21	\$163,000
<b>Total</b>	<b>149</b>	<b>415</b>			

#### Year-to-Year Comparison

Location	Total # Sold			Average Sales Price		
	05/01/11 04/30/12	05/01/12 04/30/13	% Chg	05/01/11 04/30/12	05/01/12 04/30/13	% Chg
Boulder	580	689	18.8	\$300,860	\$305,015	1.4
Broomfield	72	93	29.2	\$216,898	\$227,450	4.9
Erie	24	32	33.3	\$176,144	\$172,356	(2.2)
Lafayette	95	103	8.4	\$190,281	\$195,765	2.9
Longmont	172	230	33.7	\$180,817	\$180,307	(0.3)
Louisville	33	51	54.5	\$196,698	\$250,815	27.5
Superior	22	28	27.3	\$214,398	\$196,643	(8.3)
Mountains	2	2	0.0	\$178,450	\$337,500	89.1
Plains	77	105	36.4	\$207,861	\$199,610	(4.0)
<b>Total</b>	<b>1,077</b>	<b>1,333</b>				

Location	Average Days to Contract			Median Sales Price		
	05/01/11 04/30/12	05/01/12 04/30/13	% Chg	05/01/11 04/30/12	05/01/12 04/30/13	% Chg
Boulder	164	72	(56.1)	\$247,907	\$259,900	4.8
Broomfield	154	89	(42.2)	\$212,437	\$224,900	5.9
Erie	98	64	(34.7)	\$127,000	\$151,000	18.9
Lafayette	88	58	(34.1)	\$195,000	\$191,000	(2.1)
Longmont	100	65	(35.0)	\$167,000	\$172,500	3.3
Louisville	67	51	(23.9)	\$182,500	\$212,000	16.2
Superior	62	42	(32.3)	\$199,500	\$179,450	(10.1)
Mountains	98	101	3.1	\$178,450	\$337,500	89.1
Plains	95	63	(33.7)	\$185,000	\$161,500	(12.7)

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Data Source: IRES- Information Real Estate Services